

2018 Year End Report (tentative) - Silver City Regional Association of REALTORS, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range 12/01/2018-12/31/2018; As Of: 1/2/2019

All Property Types:	18 - December	17 - December	18 - December YTD	17 - December YTD
'Total Number of Listings Listed'	54	46	947	667
'Total Number of Listings Closed'	37	30	410	445
'Total Volume of Listings Closed'	\$5,012,400	\$4,288,625	\$59,081,154	\$58,893,281
'Total Number of Listings Pended'	31	18	442	437
Residential Properties Only:	18 - December	17 - December	18 - December YTD	17 - December YTD
'Total Number of Residential Listings Listed'	36	23	585	411
'Total Active Residential Listings'	343	271	831	596
'% Residential Listings of Total Listings'	67%	50%	62%	62%
'Avg. List \$ of Residential Listings Listed'	\$265,036	\$163,847	\$201,920	\$174,809
'Avg. DOM of Residential Listings Listed'	19	221	116	198
Pending:	18 - December	17 - December	18 - December YTD	17 - December YTD
' Total # of Residential Listings Pended'	26	14	358	342
' Avg. DOM of Residential Listings Pended'	215	161	184	169
Closed:	18 - December	17 - December	18 - December YTD	17 - December YTD
' Total Residential Listings Closed'	33	28	342	342
' % Residential Listings Closed of Total Residential Listings'	92%	122%	58%	83%
' Total Volume Residential Listings Closed'	\$4,748,400	\$4,200,625	\$52,750,719	\$49,902,451
' Avg. List \$ of Residential Listings Closed'	\$150,804	\$155,482	\$162,610	\$154,109
' Avg. Sold \$ of Residential Listings Closed'	\$143,890	\$150,022	\$154,241	\$145,913
' Avg. DOM of Residential Listings Closed'	177	192	189	171
' Avg. Sold \$ to Avg. List \$ of Closed Residential Listings'	95%	96%	95%	95%
' Avg. Sold \$ to Avg. List \$ of all Residential Listings'	54%	92%	76%	83%
' Residential Listings Closed to Total Listings Closed'	89%	93%	83%	77%
Office to Office Listings Closed:	18 - December	17 - December	18 - December YTD	17 - December YTD
'Total Number of Listings Sold thru 2nd Office'	15	17	213	209
'Total \$ Volume'	\$2,301,200	\$2,571,125	\$33,958,025	\$30,971,694
'Avg. Market Time'	201	217	201	172
'Avg. List \$'	\$157,813	\$157,029	\$168,746	\$156,888
'Avg. Sold \$'	\$153,413	\$151,242	\$159,427	\$148,189
'Office to Office as % of Residential Sales'	45%	61%	62%	61%
'Office to Office Volume as % of Residential Volume'	48%	61%	64%	62%